

When two heads are better than one

Sometimes one's just not enough. That's why you now have two BDMs to support you.

One in the field and one on the phone.

They'll work in partnership with you to make sure that you get a fantastic service and all the support you need. Specifically you'll get:

- A quicker response to your enquiries
 - Greater access to a BDM
- No disruption when one is on holiday

So, with two heads working for you, you can expect twice the attention.

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NatWest Intermediary Solutions





Like two peas in a pod

You often hear that said when two people work well together. And that's exactly how our BDMs work. Our new partnership model pairs up one field BDM with one phone BDM to provide you with a new level of support.

They'll work in partnership with you to make sure that you get a fantastic service and all the support you need. Specifically you'll get:

- Hands-on training and team meeting participation from your field BDM
 - Webinars and web-based support from your phone BDM
- Greater access to them if one is in a meeting you simply contact the other When you need the support of a BDM we can provide you with twice that!

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